

MARCH | 2019

MARGARITAVILLE RESORT ORLANDO



Messages FROM A **BOTTLE**

THE FINS UP BEACH CLUB EXCLUSIVE MONTHLY NEWSLETTER



Chill Changes Everything



TEAM MEMBER ANNOUNCEMENT

JACKIE STEELE

ASSISTANT CLUB SERVICES MANAGER

Fins Up Beach Club is pleased to announce Jackie Steele has joined the team as Assistant Club Services Manager. He will be working with Bob Kramm and the Club service partners to enhance the Club's owner and renter experiences to fulfill the brand expectations. Additionally, Jackie will work to advance the Club's member response, operational-readiness, and administrative position as we prepare for the high volume in rentals.

Jackie has a background with Disney Vacation Club and has been recognized with many awards and honors by Disney for service excellence.

Please join us in a warm welcome to the community. Please add him to your email communications:

jackie.steele@margaritavilleresortorlando.com.

TEAM MEMBER SPOTLIGHT

NATALIA LEUTSCHAFT

MEMBERSHIP DIRECTOR

Natalia Leutschaft serves as Membership Director for Fins Up Beach Club and is an accomplished professional in club membership administration, having worked in the hospitality and tourism industry for 14 years. She is originally from Brazil, where she graduated with a bachelor's degree in Hotel Management and an MBA in Marketing. In her free time, she enjoys going to the movies, to the beach or pool with her husband, and loves to play with her two cats. Natalia will continue to be a valuable resource to our owners and members in guiding the administration of your registrations and optimizing your Club benefits.

Hello Margaritaville Cottage Owners! We sincerely hope that you are all enjoying your time as Margaritaville Resort Orlando cottage owners! As many of you may know, we have started selling the next phase of vibrantly colored, open entertaining floor plans that will welcome future owners. Construction on the first release of cottages in the 187 home phase of Paradise Cay will start this month. This phase will feature two to eight-bedroom cottages with en suite bathrooms, with pricing starting in the low \$300,000's. If you haven't gotten enough island time and are interested in purchasing an additional cottage, contact your sales executive before it's too late.

TAD SERBIN
DIRECTOR OF SALES

MARGARITAVILLE
Cottages
ORLANDO



LICENSE to DINE!

All hotel restaurants are open for business seven days a week!

MARGARITAVILLE
Hotel
ORLANDO

ON VACATION

BREAKFAST 7 -11 A.M.
LUNCH 11:30 A.M.
UNTIL 10 P.M. (ALL DAY MENU)

Euphoria

5 P.M. TO 10 P.M. (DINNER ONLY)
EUPHORIA LOUNGE 11 A.M. TO MIDNIGHT

PROVISIONS

OPEN DAILY 7 A.M. TO 11 P.M.



11 A.M. TO 7 P.M.
*SUBJECT TO CHANGE DUE TO WEATHER

PROMOTIONS

"Marg Madness"

While you can celebrate March Madness anywhere, you can only celebrate "Marg Madness" at The Hotel at Margaritaville Resort Orlando. You'll get to cheer on your favorite team with pitchers of signature margaritas next to new friends made that day, while enjoying the ambiance of the islands on a fantastic stay and play promo.

This month, owners can switch things up by sipping and staying at the Margaritaville Hotel. Book two nights or more and receive a complimentary pitcher of a signature margarita or a bucket of beer. When you book three nights or more, receive a complimentary pitcher or a bucket of beer per day for the length of your stay, PLUS a fourth night free! To book your slam dunk Marg Madness package, [click here](#). To book a Margaritaville Cottage, please [click here](#).

MAKE YOUR FRIENDS

Green with Envy

On Sunday, March 17, stop by On Vacation at the Hotel to indulge in the festive St. Patty's Day food and beverage promotions they are offering. Restaurant visitors can enjoy traditional fish & chips, signature green margaritas, and Jameson specials all day. To learn more, [click here](#).



ENTERTAINMENT

Daily entertainment has started at Margaritaville Resort Orlando! Along with stilt walkers and steel drummers in the lobby, you can sit back and relax while enjoying live entertainment at the following:

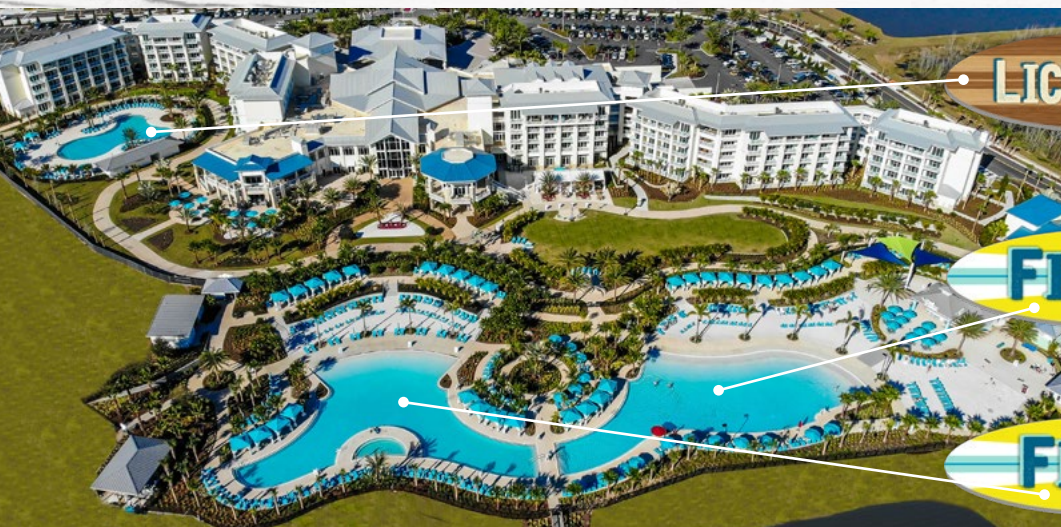
ON VACATION | TUESDAY THROUGH SUNDAY 5:30 - 9:30 P.M.

SALTY RIM | MONDAY THROUGH SUNDAY 1 - 5 P.M. (Starting March 11 times change to 3 - 7 p.m.)

EUPHORIA LOUNGE | MONDAY THROUGH SATURDAY 8 P.M. - MIDNIGHT

Live
Music





LICENSE TO CHILL POOL

FINS RIGHT POOL

FINS LEFT POOL

Have you heard the news? Our three pools have been named! The Fins Up Beach Club pool has been named "Fins Left Pool" and the pool that mirrors it has been named "Fins Right Pool". The "License to Chill Pool" will be the place to be at the Hotel.

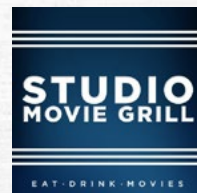


SPLASH INTO SAVINGS

Get the best deal on Annual Passes while they are still at a splashing low price of \$69.99! Once the park opens this spring, Margaritaville Resort Orlando owners will receive a 20% discount on the full ticket price but act now because the current low price is the best deal you will find, and it won't last much longer! Owners will receive other select discounts on food and beverage throughout the park.



Now open, enjoy a variety of all-natural premium burgers and frozen custard treats at Burger Fi, or grab a craft beer while indulging in some classic comfort food with great live entertainment at Rock & Brews. Opening later this month, Studio Movie Grill will offer custom luxury recliners in their all new, state of the art theaters, while guests can enjoy first run films and full-service dining directly to their seats. On the horizon, Ford's Garage, Bahama Bucks, Capone's, Yeoman's and Skechers are among the many more exciting options that you will soon get experience and enjoy daily!



CONTACTS

CLUB INFORMATION

BOB KRAMM, General Manager of Fins Up Beach Club - bob.kramm@margaritavilleresortorlando.com

JACKIE STEELE, Asst Club Services Manager - jackie.steele@margaritavilleresortorlando.com

NATALIA LEUTSCHAFT, Membership Director - finsupmembership@margaritavilleresortorlando.com

All member registration and houseguest pre-registration assistance

COMMUNITY MANAGER

DEBBIE MAFRA - dmafra@artemislifestyles.com

SALES OFFICE - info@mroresorthomes.com | 407-702-9067

RENTAL AND PROPERTY MANAGEMENT COMPANIES

RENTYL/LRR - www.rentylresorts.com | 321-888-3398

VSTAYS/ACE HOSPITALITY - www.vstays.com | 407-519-1202

For the approved rental program and cottage rent-ready assistance

MARGARITAVILLE *Resort* in the NEWS!

ORLANDO

